Consolidated Financial Report September 30, 2016

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RSM US LLP

#### **Independent Auditor's Report**

To the Board of Directors
Catholic Relief Services –
United States Conference of Catholic Bishops
Baltimore, Maryland

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Catholic Relief Services – United States Conference of Catholic Bishops and Affiliates, which comprise the consolidated statements of financial position as of September 30, 2016 and 2015, the related consolidated statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Catholic Relief Services – United States Conference of Catholic Bishops and Affiliates as of September 30, 2016 and 2015, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our reports dated March 7, 2017, and March 10, 2016, on our consideration of Catholic Relief Services – United States Conference of Catholic Bishops and Affiliates' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of these reports is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. These reports are an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Catholic Relief Services – United States Conference of Catholic Bishops and Affiliates' internal control over financial reporting and compliance.

RSM US LLP

Gaithersburg, Maryland March 7, 2017

# Consolidated Statements of Financial Position September 30, 2016 and 2015 (In Thousands)

		2016	2015
Assets			
Cash and cash equivalents	\$	61,038	\$ 80,776
Accounts receivable and other assets		112,064	96,794
Investments		151,556	179,299
Segregated investments		54,387	50,311
Undistributed commodities and program materials		64,065	37,641
Land, building and equipment, net		52,214	52,095
Total assets	<u>  \$                                  </u>	495,324	\$ 496,916
Liabilities and net assets			
Liabilities:			
Accounts payable, accrued expenses and other liabilities	\$	84,623	\$ 64,887
Retirement plan liabilities		38,021	30,309
Advances received for programs		75,652	83,363
Deferred revenue – commodities		59,683	33,510
Annuities payable		44,466	43,706
Long-term debt, net of unamortized debt issuance costs		26,012	26,840
Total liabilities		328,457	282,615
Net assets:			
Unrestricted		74,786	101,867
Temporarily restricted		83,845	105,551
Permanently restricted		8,236	 6,883
Total net assets		166,867	214,301
Total liabilities and net assets	\$	495,324	\$ 496,916

Consolidated Statement of Activities Year Ended September 30, 2016 (With Comparative Totals for 2015) (In Thousands)

			2016		
		Temporarily	Permanently		-
	Unrestricted	Restricted	Restricted	Total	2015
Operating revenue:					
Private revenue:					
Catholic Relief Services Collection	\$ 11,767	\$ -	\$ -	\$ 11,767	\$ 12,594
Catholic Relief Services Rice Bowl	-	8,435	-	8,435	9,083
Private contributions	88,225	32,542	534	121,301	143,176
Foundation and other private revenue	37,194	-	-	37,194	51,374
Bequests	21,320	305	732	22,357	42,802
Total private revenue	158,506	41,282	1,266	201,054	259,029
Public revenue:					
Donated agricultural, other commodities					
and ocean freight	269,560	-	-	269,560	96,705
United States government grants and agreements	314,381	-	-	314,381	262,861
Other public grants and contributions	130,686	27	-	130,713	118,377
Total public revenue	714,627	27	-	714,654	477,943
Investment and other income	931	1,119	-	2,050	1,673
Net assets released from restrictions	65,031	(65,031)	_	-	_
Total operating revenue	939,095	(22,603)	1,266	917,758	738,645
Operating expenses:					
Program services	915,047	_	_	915,047	678,584
Supporting services:	212,211			,	0.0,00.
Management and general	25,603	_	_	25,603	24,122
Public awareness	7,881	_	_	7,881	8,308
Fundraising	22,447	_	_	22,447	22,299
Total supporting services	55,931	-	-	55,931	54,729
Total operating expenses	970,978	-	-	970,978	733,313
Change in net assets from operations	(31,883)	(22,603)	1,266	(53,220)	5,332
Non-operating revenue and expenses:  Net change in annuities, trusts and pooled income					
fund Realized and unrealized gain (loss) on investments	3,040	891	87	4,018	(3,837)
and financial instruments	10,496	6	_	10,502	(5,416)
Defined benefit plan adjustments	(8,734)	_	_	(8,734)	(7,711)
Total non-operating revenue	(0,101)			(0,101)	(,,,,,
and expenses, net	4,802	897	87	5,786	(16,964)
Change in net assets	(27,081)	(21,706)	1,353	(47,434)	(11,632)
Net assets:					
Beginning of year	101,867	105,551	6,883	214,301	225,933
End of year	\$ 74,786	\$ 83,845	\$ 8,236	\$ 166,867	\$ 214,301

# Consolidated Statement of Activities Year Ended September 30, 2015 (In Thousands)

	Un	restricted	Temporarily Restricted	Permanently Restricted	Total
Operating revenue:					
Private revenue:					
Catholic Relief Services Collection	\$	12,594	\$ - 9	-	\$ 12,594
Catholic Relief Services Rice Bowl		-	9,083	-	9,083
Private contributions		87,582	55,261	333	143,176
Foundation and other private revenue		51,374	-	-	51,374
Bequests		42,302	500	-	42,802
Total private revenue		193,852	64,844	333	259,029
Public revenue:	<u></u>				
Donated agricultural, other commodities					
and ocean freight		96,705	-	-	96,705
United States government grants and agreements		262,861	-	-	262,861
Other public grants and contributions		118,324	53	-	118,377
Total public revenue		477,890	53	-	477,943
Investment and other income		453	1,220	-	1,673
Net assets released from restrictions		72,876	(72,876)	-	-
Total operating revenue		745,071	(6,759)	333	738,645
Operating expenses:					
Program services		678,584	-	-	678,584
Supporting services:					
Management and general		24,122	-	-	24,122
Public awareness		8,308	-	-	8,308
Fundraising		22,299	-	-	22,299
Total supporting services		54,729	-	-	54,729
Total operating expenses		733,313	-	-	733,313
Change in net assets from operations		11,758	(6,759)	333	5,332
Non-operating revenue and expenses:					
Net change in annuities, trusts and pooled income					
fund		(3,031)	(606)	(200)	(3,837)
Realized and unrealized loss on					
investments and financial instruments		(4,525)	(891)	-	(5,416)
Defined benefit plan adjustments		(7,711)	-	-	(7,711)
Total non-operating revenue					
and expenses, net		(15,267)	(1,497)	(200)	(16,964)
Change in net assets		(3,509)	(8,256)	133	(11,632)
Net assets:					
Beginning of year		105,376	113,807	6,750	225,933
End of year	_\$	101,867	\$ 105,551	6,883	\$ 214,301

# Consolidated Statements of Cash Flows Years Ended September 30, 2016 and 2015 (In Thousands)

		2016		2015
Cash flows from operating activities:				
Change in net assets	\$	(47,434)	\$	(11,632)
Adjustments to reconcile change in net assets to net cash				
(used in) provided by operating activities:				
Depreciation and other non-cash items		8,719		7,896
Loss on disposal of building and equipment		342		253
Realized and unrealized (gain) loss on sales of investments				
and financial instruments		(10,502)		5,416
Contributions restricted for permanent investment		(1,266)		(333)
Changes in assets and liabilities:				
Increase in assets:				
Accounts receivable and other assets		(15,270)		(12,127)
Undistributed commodities and program materials		(26,424)		(5,778)
Increase (decrease) in liabilities:				
Accounts payable, accrued expenses and other liabilities		18,723		(3,892)
Retirement plan liabilities		7,712		6,228
Advances received for programs		(7,711)		8,468
Deferred revenue – commodities		26,173		5,279
Annuities payable		760		5,017
Net cash (used in) provided by operating activities		(46,178)		4,795
Cash flows from investing activities:				
Proceeds from sale of land, building and equipment		126		556
Purchase of land, building and equipment		(9,301)		(10,535)
Proceeds from sales and maturities of investments		301,547		348,318
Purchase of investments		(266,364)		(334,283)
Net cash provided by investing activities		26,008		4,056
Cook flows from financing activities				
Cash flows from financing activities:		(024)		(704)
Principal payments and liquidations of long-term debt		(834)		(794)
Contributions restricted for permanent investment	-	1,266		333
Net cash provided by (used in) financing activities		432		(461)
Net (decrease) increase in cash and cash equivalents		(19,738)		8,390
Cash and cash equivalents:				
Beginning of year		80,776		72,386
End of year	\$	61,038	\$	80,776
	<del></del>	,	<u> </u>	
Supplemental disclosure of cash flow information:	_			
Cash payments for interest	\$	776	\$	780

Consolidated Statement of Functional Expenses Year Ended September 30, 2016 (With Comparative Totals for 2015) (In Thousands)

								2016 Prog	ram Se	rvices						
			Wat	ter and								P	eace and		•	
Description	Agric	culture	San	nitation	Ed	ucation	En	nergency	Micr	ofinance	Health		Justice	Total		2015
Program services:																
Salaries and related benefits	\$	52,951	\$	4,155	\$	19,564	\$	49,606	\$	1,964	\$ 39,009	\$	13,470	\$ 180,719	\$	163,155
Contracting and professional fees		7,361		1,291		3,659		6,382		363	7,948		2,052	29,056		26,049
Telecommunications and postage		2,249		96		597		1,670		43	1,366		413	6,434		6,082
Printing, supplies, office and																
miscellaneous expenses		2,719		165		1,060		3,674		82	2,602		595	10,897		6,945
Occupancy		3,698		115		1,671		2,456		129	3,152		1,141	12,362		11,958
Vehicle and equipment		4,531		368		1,435		4,692		167	5,882		934	18,009		20,115
Travel, training and representation		11,900		1,185		6,042		9,541		1,299	16,227		3,533	49,727		41,498
Warehousing and freight		17,526		1		4,612		90,799		6	2,811		72	115,827		46,128
Publicity		97		1		8		48		4	15		1	174		96
Subgrants to implementing partners		44,544		2,960		18,704		81,772		2,944	51,618		12,240	214,782		169,965
Project labor and materials		9,969		853		9,628		36,006		366	23,525		2,012	82,359		88,277
Food, other commodities																
and in-kind contributions		16,568		-		6,569		155,212		-	10,164		-	188,513		93,087
Depreciation		4,127		-		305		602		-	868		286	6,188		5,229
Total expenses	\$	178,240	\$	11,190	\$	73,854	\$	442,460	\$	7,367	\$ 165,187	\$	36,749	\$ 915,047	\$	678,584

(Continued)

Consolidated Statement of Functional Expenses (Continued) Year Ended September 30, 2016 (With Comparative Totals for 2015) (In Thousands)

(iii Tilododiido)										Tota	al	
			2	016 Supp	orting Se	ervices				Operating E	xpen	ses
	Mai	nagement	Pu	blic				-				
Description	and	d General	Awar	eness	Fund	Iraising	Total		2015	2016		2015
Supporting services:												
Salaries and related benefits	\$	14,327	\$	4,014	\$	7,820	\$ 26,161	\$	25,203	\$ 206,880	\$	188,358
Contracting and professional fees		5,301		987		3,131	9,419		9,625	38,475		35,674
Telecommunications and postage		499		19		4,656	5,174		4,825	11,608		10,907
Printing, supplies, office and												
miscellaneous expenses		772		208		5,364	6,344		6,419	17,241		13,364
Occupancy		247		235		422	904		839	13,266		12,797
Vehicle and equipment		87		117		47	251		242	18,260		20,357
Travel, training and representation		1,705		241		561	2,507		2,324	52,234		43,822
Warehousing and freight		-		-		19	19		17	115,846		46,145
Publicity		33		715		427	1,175		900	1,349		996
Subgrants to implementing partners		73		-		-	73		31	214,855		169,996
Project labor and materials		1		-		-	1		6	82,360		88,283
Food, other commodities												
and in-kind contributions		89		1,288		-	1,377		1,636	189,890		94,723
Depreciation		2,469		57		-	 2,526		2,662	8,714		7,891
Total expenses	\$	25,603	\$	7,881	\$	22,447	\$ 55,931	\$	54,729	\$ 970,978	\$	733,313

# Consolidated Statement of Functional Expenses Year Ended September 30, 2015 (In Thousands)

		Program Services											
		Water and				Peace and							
Description	Agriculture	Sanitation	Education	Emergency	Microfinance	Health	Justice	Total					
Program services:													
Salaries and related benefits	\$ 46,986	\$ 4,247	\$ 17,319	\$ 47,884	\$ 1,672	\$ 35,005	\$ 10,042	\$ 163,155					
Contracting and professional fees	7,666	376	2,960	8,861	255	4,210	1,721	26,049					
Telecommunications and postage	1,905	116	517	1,819	22	1,291	412	6,082					
Printing, supplies, office and													
miscellaneous expenses	1,811	108	536	2,740	37	1,295	418	6,945					
Occupancy	3,582	369	1,729	2,579	193	2,586	920	11,958					
Vehicle and equipment	5,610	459	1,756	5,424	206	5,807	853	20,115					
Travel, training and representation	9,473	920	5,047	9,898	679	12,705	2,776	41,498					
Warehousing and freight	22,093	16	4,541	15,809	-	3,639	30	46,128					
Publicity	10	22	3	59	-	2	-	96					
Subgrants to implementing partners	36,370	2,924	14,915	58,028	1,854	44,484	11,390	169,965					
Project labor and materials	9,586	1,238	7,777	61,736	188	4,649	3,103	88,277					
Food, other commodities													
and in-kind contributions	12,556	-	5,983	52,642	-	21,906	-	93,087					
Depreciation	3,595	10	308	364	-	641	311	5,229					
Total expenses	\$ 161,243	\$ 10,805	\$ 63,391	\$ 267,843	\$ 5,106	\$ 138,220	\$ 31,976	\$ 678,584					

(Continued)

# Consolidated Statement of Functional Expenses (Continued) Year Ended September 30, 2015 (In Thousands)

		Supporti	Supporting Services								
	Management	Public		Total Supporting	Total Operating						
Description	and General	Awareness	Fundraising	Services	Expenses						
Supporting services:											
Salaries and related benefits	\$ 13,899	\$ 3,757	\$ 7,547	\$ 25,203	\$ 188,358						
Contracting and professional fees	4,689	1,670	3,266	9,625	35,674						
Telecommunications and postage	372	36	4,417	4,825	10,907						
Printing, supplies, office and											
miscellaneous expenses	552	189	5,678	6,419	13,364						
Occupancy	180	227	432	839	12,797						
Vehicle and equipment	125	77	40	242	20,357						
Travel, training and representation	1,530	218	576	2,324	43,822						
Warehousing and freight	-	-	17	17	46,145						
Publicity	-	574	326	900	996						
Subgrants to implementing partners	21	10	-	31	169,996						
Project labor and materials	-	6	-	6	88,283						
Food, other commodities											
and in-kind contributions	134	1,502	-	1,636	94,723						
Depreciation	2,620	42	-	2,662	7,891						
Total expenses	\$ 24,122	\$ 8,308	\$ 22,299	\$ 54,729	\$ 733,313						

#### **Notes to Consolidated Financial Statements**

## Note 1. Organization and Operations

**Nature of activities:** Catholic Relief Services – United States Conference of Catholic Bishops (CRS) was founded in 1943 and is the international humanitarian aid and development agency of the United States Conference of Catholic Bishops (USCCB). CRS is governed by a board composed of twelve U.S. Bishops elected from the USCCB, the General Secretary of the Conference, and ten lay members. Headquartered in Baltimore, Maryland, CRS provides services in 114 countries through 76 offices around the world.

CRS is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and is an organization listed in the 2016 edition of the Official Catholic Directory.

The consolidated financial statements include CRS Global Services Private Limited, a wholly owned forprofit affiliate in Lucknow, India formed during 2016, which provides technology support services for the agency. All significant intercompany transactions are eliminated.

Catholic Relief Services Foundation, Inc. (the Foundation) is a controlled affiliate which conducts certain fundraising activities on behalf of CRS. The Chairman and President of CRS serve, along with other elected individuals, as members of the board of the Foundation. There was no financial activity within the Foundation for the years ended September 30, 2016 and 2015.

**Mission statement:** "Catholic Relief Services carries out the commitment of the Bishops of the United States to assist the poor and vulnerable overseas. We are motivated by the Gospel of Jesus Christ to cherish, preserve and uphold the sacredness and dignity of all human life, foster charity and justice, and embody Catholic social and moral teaching as we act to:

- Promote human development by responding to major emergencies, fighting disease and poverty, and nurturing peaceful and just societies.
- Serve Catholics in the United States as they live their faith in solidarity with their brothers and sisters around the world.

As part of the universal mission of the Catholic Church, we work with local, national and international Catholic institutions and structures, as well as other organizations, to assist people on the basis of need, not creed, race or nationality."

**Program services:** The program categories that CRS uses to classify its program service operating expenses include:

**Agriculture:** Programs covering a wide range of agricultural and natural resource activities, including crop, tree and livestock production, soil and water conservation, irrigation, weed, disease and pest control, crop processing and storage, crop and livestock business planning, value chain development and marketing, and integration with micro-finance and nutrition.

**Water and Sanitation:** Programs primarily focusing on community water supply and household sanitation services and hygiene behavior change for health and well-being; improved water management for agricultural productivity; and water and environmental activities that contribute to sustainability of natural resources.

**Education:** Programs intended to improve access to and delivery of basic literacy, numeracy and other life skills through both formal and non-formal education systems, and to enhance educational achievement, especially for the most marginalized children and youth.

#### **Notes to Consolidated Financial Statements**

## Note 1. Organization and Operations (Continued)

**Emergency:** Programs seeking to prevent loss of life, minimize suffering, reduce property damage, speed recovery, reduce vulnerability, and otherwise better cope with natural or man-made disasters, while fostering a culture of peace, dignity and respect.

*Microfinance:* programs to support and develop sustainable, community-led and managed, savings and internal lending communities (SILC) that provide a range of financial services; linkages to additional financial (micro insurance, larger loans from MFI and credit unions) and non-financial (financial education, marketing and business skills, and linkages to agricultural extension) services for the poor, who have limited or no access to capital in the formal financial markets.

**Health:** programs seeking to reduce morbidity and mortality through promotion of health seeking behaviors, preventing and mitigating illness and disease, and promoting stronger health systems to provide quality healthcare to the poor and vulnerable.

**Peace and justice:** programs strengthen partner, including Church, capacity to promote social transformation by preventing, mitigating or resolving violent conflict and by influencing and engaging with government to advance social justice and social cohesion in the areas of gender inequality and gender-based violence, resource-based conflict, protection, trafficking, and youth development.

## Note 2. Summary of Significant Accounting Policies

Basis of accounting: The consolidated financial statements are presented on the accrual basis of accounting in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification 958 Not-for-Profit entities. The consolidated financial statements include the results of CRS's worldwide operations. Revenue and expenses related to gift annuities, pooled income, charitable trusts, realized and unrealized gains and losses on investments and defined benefit plan adjustments are classified as non-operating activities.

**Principles of consolidation:** The accompanying consolidated financial statements include the accounts of CRS and its wholly owned affiliate. All intercompany transactions and balances have been eliminated in consolidation.

**Use of estimates:** The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**Designation of revenue:** Support from the U.S. or foreign governments and from international organizations such as the United Nations, The Global Fund and The World Bank, is classified under public revenue. Revenue from individuals, parishes and dioceses, as well as non-governmental organizations, foundations and corporations is classified under private revenue.

**Classification of net assets:** Net assets, revenue and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of CRS and changes therein are classified and recorded as follows:

Unrestricted net assets: Net assets that are not subject to donor-imposed stipulations.

#### **Notes to Consolidated Financial Statements**

## Note 2. Summary of Significant Accounting Policies (Continued)

**Temporarily restricted net assets:** Net assets whose use has been limited by donors to a specific time period and/or purpose. When the donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

**Permanently restricted net assets:** The principal amounts of gifts which are required by donors to be permanently retained.

**Cash and cash equivalents:** Cash includes demand and time deposits. Cash equivalents include highly liquid investments having a maturity date of three months or less at the date of purchase.

Accounts receivable and other assets: Accounts receivable and other assets consist of trade receivables, program receivables, micro-finance loans, charitable trusts, and life insurance policies. Interest is charged for micro-finance loans at various rates determined by management, based on prevailing local country economic conditions. Trade receivables are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts, considering the debtor's financial condition and current economic conditions, and by using historical experience applied to an aging of the trade receivables. Trade receivables are written off when deemed uncollectible. Recoveries of trade receivables previously written off are recorded when received.

Trade and micro-finance receivables are considered to be past due if any portion of the receivable balance is outstanding for more than 90 days. Interest is accrued on micro-finance receivables until the receivables are deemed uncollectible.

Program receivables represent funds expended and recognized as revenue, but not yet received, on donor agreements for conditional grant programs.

Charitable trusts represent the fair value, using present value calculations, of CRS's interest in the donor's trust accounts. These trusts are created by donors independently of CRS and are neither in the possession nor under the control of CRS. The trusts are administered by outside fiscal agents as designated by the donor. CRS records the fair value, using present value of future benefits of the trust assets, discounted at a rate of 6.5 percent for 2016 and 2015.

CRS is also the owner and beneficiary of donated life insurance policies. These life insurance policies are recorded at current cash surrender value. The charitable trusts and life insurance policies are recognized as revenue when CRS is notified that it has been named as an irrevocable beneficiary.

**Investments:** Investments and segregated investments are carried at fair value. Investments received as contributions are recorded at fair value on the date of receipt. Investment income is recognized when earned.

CRS's non-segregated investments include investment pools which are valued at fair value based on the applicable percentage ownership of the underlying pools' net assets as of the measurement date.

#### **Notes to Consolidated Financial Statements**

## Note 2. Summary of Significant Accounting Policies (Continued)

In determining fair value, CRS utilizes valuations provided by the investments' fund managers. The managers value securities and other financial instruments on a fair value basis of accounting. The fair value of CRS's investments generally represents the amount CRS would expect to receive if it were to liquidate its investment. However, the estimated fair values of the assets underlying this investment may include securities for which prices are not readily available and are determined by the fund managers and, therefore, may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ from the values that would have been used had a ready market existed for these investments. CRS may adjust the managers' valuations when circumstances support such an adjustment.

Land, building and equipment: Land, building and equipment are capitalized and building and equipment are depreciated on a straight-line basis over the estimated useful lives of the assets, which are 10 to 40 years for building and improvements, and three to ten years for furniture, vehicles and equipment.

**Advances received for programs:** Funds received on conditional grants are recorded as advance obligations to the funding entity until they are spent per the program agreement, at which time they are recognized as revenue.

**Annuities payable:** Annuities payable represent the actuarial present value of amounts due under annuity agreements paid over various periods, generally the life of the donor. Present value is calculated using the Annuity 2016 Mortality table with no adjustments, assuming interest rates of 2.5 percent to 6.0 percent compounded annually, and no provision for a surplus or contingency reserve. The interest rate is determined by the year of contribution and the guaranteed duration period, if any.

**Interest rate swap agreements:** CRS uses interest rate swap contracts principally to manage the risk that changes in interest rates have on its floating rate long-term debt. The following is a summary of CRS's risk management strategy and the effect of this strategy on the consolidated financial statements.

Interest rate swap contracts are used to adjust a portion of total debt that is subject to variable interest rates. Under the interest rate swap contract, CRS agrees to pay an amount equal to a specified fixed rate of interest times a notional principal amount, and to receive in return an amount equal to a specified variable rate of interest times the same notional principal amount. No other cash payments are made unless the contract is terminated prior to maturity, in which case the amount paid or received in settlement is established by agreement at the time of termination, and usually represents the net present value, at current rates of interest, of the remaining obligations to exchange payments under the terms of the contract.

CRS's interest rate swap contracts are considered to be a hedge against changes in the amount of future cash flows associated with CRS's interest payments under variable rate debt obligations. Accordingly, the interest rate swap contracts are reflected at fair value, as described in Note 9, in CRS's consolidated statements of financial position and the related gain or loss on these contracts is recognized in the consolidated statements of activities.

The effect of this accounting on CRS's operating results is that interest expense on the portion of variable rate debt being hedged is generally recorded based on fixed interest rates.

The fair value of interest rate swaps is the estimated amount that the bank or financial institution would receive or pay to terminate the swap agreements at the reporting date, taking into account current interest rates and the current credit worthiness of the swap counter parties.

#### **Notes to Consolidated Financial Statements**

## Note 2. Summary of Significant Accounting Policies (Continued)

Valuation of long-lived assets: CRS requires that long-lived assets and certain identifiable intangible assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. Recoverability of long-lived assets is measured by a comparison of the carrying amount of the assets to future undiscounted net cash flows expected to be generated by the assets. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying value of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

**Contributions:** Contributions, including the CRS Collection, CRS Rice Bowl and bequests, are recorded at net realizable value as revenue on receipt or when unconditional promises to give are received. Contribution revenue is recorded as increases in unrestricted net assets unless their use is limited by time or donor imposed restrictions.

**Donated agricultural commodities and other in-kind gifts:** CRS receives agricultural and other commodities at no cost from the United States Agency for International Development (USAID), the United States Department of Agriculture (USDA), the United Nations World Food Programme and others for distribution under agreements related to specific relief programs. Commodities that have not been distributed at September 30, 2016 and 2015, are carried as undistributed commodities and deferred revenue.

Commodities received from the U.S. government are valued using guidelines published by the Commodity Credit Corporation (an agency of the United States government). Commodity donations from other donors are recorded at their insurable value, which approximates market value. Pharmaceutical donations are from United States producers and are approved by the United States Food and Drug Administration (FDA) for use in the United States.

In determining the fair value for these pharmaceuticals, management has concluded that the geographical areas where these are distributed do not represent their principal market and therefore considers the most advantageous market to be the U.S. or those approved for use in the U.S. Therefore, those approved for use in the U.S. are recorded at the wholesale value as indicated in recognized industry publications.

Other in-kind contributions are recorded at fair value. These are included in other private and public revenues, respectively.

Other government funding: Revenue related to government grants is recognized when funds are utilized by CRS to carry out the activity stipulated by the grant or contract, since such contracts can be terminated by the grantor, or refunding can be required under certain circumstances. For this reason, CRS' grant agreements are considered conditional, and so referred to as "conditional grants". Accordingly, amounts received, but not recognized as revenue, are classified in the consolidated statements of financial position as advances received for programs.

**Functional allocation of expenses:** The costs of providing CRS's various programs and supporting services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services primarily based upon direct costs.

**Joint costs:** Expenses related to the CRS Rice Bowl program jointly support fundraising and educational and other programming. These expenses totaled \$1,597,000 and \$1,544,000 for the years ended September 30, 2016 and 2015, respectively. Expenses were allocated 23 percent to fundraising and 77 percent to program services for both fiscal years 2016 and 2015.

#### **Notes to Consolidated Financial Statements**

## Note 2. Summary of Significant Accounting Policies (Continued)

**Self-insured medical plan:** Under the CRS plan, medical insurance coverage is obtained for each employee so that exposure to excessive medical expenses is capped in conjunction with certain stop loss provisions. Provisions for expenses expected under this program are recorded based upon CRS's estimates of the aggregate liability for claims incurred.

**Income taxes:** CRS is generally exempt from federal income taxes under IRC §501(c)(3). In addition, contributions to CRS qualify for charitable deductions under Section 170(b)(1)(A)(vi). CRS has been classified as an organization that is not a private foundation under Section 509(a)(1). Income which is not related to exempt purposes, less applicable deductions, may be subject to federal and state corporate income taxes. For the years ended September 30, 2016 and 2015, CRS has concluded it has no such unrelated business income.

CRS has adopted the standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the consolidated financial statements. Under this policy, CRS may recognize the tax benefit from an uncertain tax position only if it is more-likely-than-not that the tax position would be sustained on examination by taxing authorities, based on the technical merits of the position.

Management evaluated CRS's tax positions and concluded that CRS had taken no uncertain tax positions that require adjustments to the consolidated financial statements to comply with the provision of this guidance. CRS would be liable for income taxes in the U.S. federal jurisdiction.

**Subsequent events:** CRS has established a general standard of accounting for the disclosure of events that occur after the consolidated statement of financial position date through the date the consolidated financial statements are issued. CRS evaluated subsequent events through March 7, 2017, which is the date the consolidated financial statements were issued.

**Reclassification**: Certain of the 2015 comparative amounts were reclassified to conform to the 2016 presentation. These reclassifications had no effect on the previously reported net assets or the change in net assets.

**Recent accounting pronouncements:** Certain accounting pronouncements which have recently been issued by the Financial Accounting Standards Board (FASB) are relevant to CRS.

In May 2015, the FASB issued Accounting Standards Update (ASU) 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value Per Share (or Its Equivalent) which reduces some of the detailed requirements of Fair Value disclosures. This change in disclosure will be effective for CRS's fiscal year ending September 30, 2018, but as early adoption is permitted, it was adopted for the fiscal year ended September 30, 2016 and applied retrospectively to 2015.

#### **Notes to Consolidated Financial Statements**

## Note 2. Summary of Significant Accounting Policies (Continued)

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. This change in disclosure will be effective for CRS's fiscal year ending September 30, 2020, with early adoption permitted. The Agency is in the process of evaluating the impact of this new guidance.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which creates a new credit impairment standard for financial assets measured at amortized cost and available-for-sale debt securities. The ASU requires financial assets measured at amortized cost (including loans, trade receivables and held-to-maturity debt securities) to be presented at the net amount expected to be collected, through an allowance for credit losses that are expected to occur over the remaining life of the asset, rather than incurred losses. The ASU requires that credit losses on available-for-sale debt securities be presented as an allowance rather than as a direct write-down. The measurement of credit losses for newly recognized financial assets (other than certain purchased assets) and subsequent changes in the allowance for credit losses are recorded in the statement of income as the amounts expected to be collected change. This change in disclosure will be effective for CRS's fiscal year ending September 30, 2022. The Agency is in the process of evaluating the impact of this new guidance.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of not-for-profit entities. The amendments set forth the FASB's improvements to net asset classification requirements and the information presented about a not-for-profit entity's liquidity, financial performance, and cash flows. This change in disclosure will be effective for CRS's fiscal year ending September 30, 2019, and while early adoption is permitted, CRS has elected not to do so.

#### Note 3. Concentration of Credit Risk

Cash and cash equivalents and segregated investments include demand deposits which are maintained at various financial institutions in the United States and foreign countries. The total deposits at institutions in the United States exceed the Federal Deposit Insurance Corporation (FDIC) insurance limits. Deposits held at institutions outside of the United States are not subject to insurance. At September 30, 2016 and 2015, \$61,093,000 and \$81,709,000, respectively, of deposits were in excess of FDIC insurance including \$23,810,000 and \$24,925,000, respectively, held in numerous financial institutions outside of the United States. Short-term operating investments of \$1,437,000 and \$206,000, respectively, were also held in numerous financial institutions outside of the United States at September 30, 2016 and 2015.

CRS invests in a professionally managed portfolio that contains shares of U.S. Treasury and Agency securities, equity securities, corporate and other private debt securities and investment pools. These investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

#### Note 4. Accounts Receivable and Other Assets

At September 30, 2016 and 2015, accounts receivable and other assets consist of the following (in thousands):

		2015	
Program receivables	\$	63,529	\$ 47,784
CRS Collection receivable		4,042	3,969
Bequest and other contributions receivable		12,069	14,468
Charitable trust and life insurance policy receivables		13,924	10,540
Trade receivables		5,609	5,533
Micro-finance loans receivable		1,063	1,051
Total accounts receivable		100,236	83,345
Less allowance for doubtful accounts		(1,684)	(1,633)
Total accounts receivable, net		98,552	81,712
Prepaid expenses		12,217	12,540
Other assets		1,295	2,542
Total accounts receivable and other assets	\$	112,064	\$ 96,794

#### Note 5. Investments and Fair Value Measurements

CRS defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and within a fair value hierarchy. The fair value hierarchy gives the highest rank to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest rank to unobservable inputs (Level 3). Inputs are broadly defined as data that market participants would use in pricing an asset or liability. Three levels of the hierarchy are used to determine fair value for consolidated financial statement purposes, as described below:

- **Level 1:** Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Listed equities and holdings in mutual funds are types of investments included in Level 1.
- **Level 2:** Inputs other than quoted prices within Level 1 that are observable for the asset or liability, either directly or indirectly; Level 2 includes the use of models or other valuation methodologies. Investments which are in this category generally include corporate loans, less liquid, restricted equity securities and certain corporate bonds, U.S. government bonds and notes and over-the-counter derivatives.
- **Level 3:** Inputs are unobservable for the asset or liability and include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimation.

#### **Notes to Consolidated Financial Statements**

## Note 5. Investments and Fair Value Measurements (Continued)

In certain cases, the inputs used to measure fair value for a specific investment may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. CRS's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment. The following section describes the valuation techniques used by CRS:

- **Level 1:** Investments in U.S. equities and money market funds traded on a national securities exchange, or reported on the NASDAQ national market, are stated at the last reported sales price on the day of valuation. These financial instruments are classified as Level 1 in the fair value hierarchy.
- Level 2: Investments in U.S. treasury obligations, U.S. government agency bonds, mortgage backed securities, asset backed securities, corporate, foreign and other obligations and overseas investments are stated at the last reported sales price on the day of valuation. These financial instruments are classified as Level 2 in the fair value hierarchy. CRS's interest rate swap is observable at commonly quoted intervals for the full term of the swap and, therefore, is considered a Level 2 item. For the interest rate swaps in an asset position, the credit standing of the counter party is analyzed and factored into the fair value measurement of the asset. Fair value measurement of a liability must reflect the nonperformance risk of the entity. Therefore, the impact of CRS's credit worthiness has also been factored into the fair value measurement for the interest rate swap in a liability position.
- **Level 3:** Charitable trusts are stated at fair value, using present value calculations of the trusts discounted at a rate of 6.5 percent for 2016. There is no active market for selling beneficial interests in charitable trusts; therefore, these financial instruments are classified as Level 3 in the fair value hierarchy.

The overall total of investments held at September 30, 2016, including securities detailed in the fair value disclosure, is as follows (in thousands):

	 2	016	
Non-segregated investments:		\$	151,556
Segregated gift annuities	\$ 52,805		
Segregated pooled income fund	1,582	_	
Total segregated investments			54,387
Total investments			205,943
Accrued interest			(646)
Cash equivalents from segregated investments			(3,413)
Investments included in fair value disclosure		\$	201,884

# **Notes to Consolidated Financial Statements**

# Note 5. Investments and Fair Value Measurements (Continued)

The following table presents CRS's fair value hierarchy for those assets reflected in the consolidated statements of financial position, measured at fair value on a recurring basis as of September 30, 2016, (in thousands):

			Fair Value Measurements Using								
			C	uoted Prices in		Significant	S	ignificant			
			Ad	ctive Markets for	Oth	ner Observable	Un	observable			
			le	dentical Assets		Inputs		Inputs			
Description		Total		(Level 1)		(Level 2)	(	Level 3)			
Financial assets:											
U.S. equities:											
Materials	\$	1,810	\$	1,810	\$	-	\$	-			
Industrials		7,859		7,859		-		-			
Telecommunications		1,400		1,400		-		-			
Consumer discretionary		9,245		9,245		-		-			
Consumer staples		7,107		7,107		-		-			
Energy		5,267		5,267		-		-			
Financials		15,080		15,080		-		-			
Health care		8,024		8,024		-		-			
Information technology		13,837		13,837		-		-			
Utilities		2,982		2,982		-		-			
Fixed income securities:											
U.S. treasury obligations		31,306		-		31,306		-			
U.S. government agency bonds		24,960		-		24,960		-			
Mortgage backed securities		5,458		-		5,458		-			
Asset backed securities		10,285		-		10,285		-			
Corporate, foreign and other											
obligations		38,800		-		38,800		-			
-		183,420	\$	72,611	\$	110,809	\$	-			
lave star sat a sele (s):											
Investment pools (a):											
International equities		18,129									
Alternative investment fund		335	-								
Total investments	\$	201,884	=								
Charitable trusts	\$	13,108	\$	-	\$	-	\$	13,108			
Money market funds	¢	26.004	Φ.	26.004	¢.		¢.				
Money market funds	<u> </u>	26,901	\$	26,901	\$	-	Ф				
Financial liabilities:											
Interest rate swap contracts	\$	(5,984)	\$	-	\$	(5,984)	\$	-			

<sup>(</sup>a) Certain investments which are measured at net asset value (NAV) per share are not required to be classified in the fair value hierarchy according to ASU 2015-07. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the consolidated statements of financial position.

## **Notes to Consolidated Financial Statements**

# Note 5. Investments and Fair Value Measurements (Continued)

The overall total of investments held at September 30, 2015, including securities detailed in the fair value disclosure, is as follows (in thousands):

	2015			
Non-segregated investments:			\$	179,299
Segregated gift annuities	\$	48,804		
Segregated pooled income fund		1,507	_	
Total segregated investments				50,311
Total investments				229,610
Accrued interest				(780)
Cash equivalents from segregated investments				(1,698)
Investments included in fair value disclosure			\$	227,132

#### **Notes to Consolidated Financial Statements**

# Note 5. Investments and Fair Value Measurements (Continued)

The following table presents CRS's fair value hierarchy for those assets reflected in the consolidated statements of financial position, measured at fair value on a recurring basis as of September 30, 2015, (in thousands):

		Fair Value Measurements Using					
		Q	uoted Prices in		Significant	S	ignificant
		Ac	tive Markets for	Oth	er Observable	Unobservable	
		lo	dentical Assets		Inputs		Inputs
Description	Total		(Level 1)		(Level 2)	(	(Level 3)
Financial assets:							
U.S. equities:							
Materials	\$ 1,824	\$	1,824	\$	-	\$	-
Industrials	6,695		6,695		-		-
Telecommunications	1,654		1,654		-		-
Consumer discretionary	10,387		10,387		-		-
Consumer staples	7,662		7,662		-		-
Energy	5,033		5,033		-		-
Financials	14,445		14,445		-		-
Health care	9,359		9,359		-		-
Information technology	13,928		13,928		-		-
Utilities	2,835		2,835		-		-
Other equities	128		128		-		-
Fixed income securities:							
U.S. treasury obligations	44,241		-		44,241		-
U.S. government agency bonds	29,641		-		29,641		-
Mortgage backed securities	9,620		-		9,620		-
Asset backed securities	12,034		-		12,034		-
Corporate, foreign and other							
obligations	40,214		-		40,214		-
Other types of securities:							
Overseas investments	206		-		206		-
	209,906	\$	73,950	\$	135,956	\$	-
Investment pools:							
International equities	17,226	_					
Total investments	\$ 227,132	=					
Charitable trusts	\$ 9,758	\$	-	\$	-	\$	9,758
Money market funds	\$ 25,917	\$	25,917	\$	-	\$	
Financial liabilities:							
Interest rate swap contracts	\$ (4,971)	\$	-	\$	(4,971)	\$	-

For the years ended September 30, 2016 and 2015, the fair value hierarchy above includes money market funds of \$26,901,000 and \$25,917,000, respectively, which are included as cash equivalents on the consolidated statements of financial position. Cash and accrued interest are excluded from the fair value hierarchy as cash is generally measured at cost.

#### **Notes to Consolidated Financial Statements**

## Note 5. Investments and Fair Value Measurements (Continued)

For the period from October 1, 2014, through September 30, 2016, the application of the valuation techniques has been consistent for CRS' held investments. The valuation technique for charitable trust assets held by others has been revised to conform to the modifications of ASU 2011-04, *Fair Value Measurement* (Topic 820). Changes in Level 3 assets for the years ended September 30, 2016 and 2015, were as follows (in thousands):

Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Charitable Trusts 2016 2015 Beginning balance, October 1, \$ \$ 9.758 8.762 Contributions 3,198 2,345 Distributions (741)(497)893 Change in valuation (852)Ending balance, September 30, 13,108 \$ 9,758

CRS investments include investment pools. Information pertaining to these investments at September 30, 2016 and 2015, is as follows (in thousands):

					Redemption						
					Un	funded	Frequency	Redemption			
		2016		2015 Commitments (If Currently Eligibl		2015 Commitments (If Currently Eligib		Commitments (If Currently Eligible		Notice Period	
International equities	\$ 1	8,129	\$	17,226	\$	-	Monthly	10 days			
Alternative investment fund	\$	335	\$	-	\$	650	N/A	N/A			

The international equities include investment pools that seek long-term capital appreciation through two investment portfolios. The Value Fund invests in non-U.S. stocks of low valuation which the manager believes have the capacity to rebound in value, while the Growth Fund invests in non-U.S. stocks at a higher price-to-earnings ratio which the manager believes have strong prospects for continued growth.

The alternative investment fund includes investment pools that seek to achieve attractive risk-adjusted returns while attempting to preserve capital in adverse market conditions through the implementation of diversified investment strategies. The goal of the fund's Impact Investment strategy is to source private equity, private credit and private real estate funds that make investments in companies or other entities that generate a beneficial social and/or environmental impact.

#### **Notes to Consolidated Financial Statements**

## Note 6. Segregated Investments

CRS is required under various statutory regulations to segregate a certain level of appropriate investments to support its charitable gift annuity program. In addition, CRS sponsors a pooled income fund wherein the fund's earnings are distributed to participants until their death at which time the assets become available to CRS.

During the years ended September 30, 2016 and 2015, CRS received \$6,070,000 and \$4,400,000, respectively, of new charitable gift annuities, earned net investment income of \$1,201,000 and \$1,167,000, respectively, and made contractual annuity payments of \$4,815,000 and \$4,742,000, respectively.

During the years ended September 30, 2016 and 2015, the pooled income fund made earnings distributions to participants of \$34,000 and \$233,000, respectively.

Revenue from annuity contracts, irrevocable charitable trusts and the pooled income fund is recognized based on the present value of CRS's interest.

## Note 7. Foreign Currency Translation

Assets and liabilities denominated in foreign currencies are translated into U.S. dollars at exchange rates in effect on reporting dates, and revenue and expenses are translated at rates in effect on transaction dates. Translation gains and losses are included in current results. Total foreign currency translation losses of \$809,000 and gains of \$1,676,000 for the years ended September 30, 2016 and 2015, respectively, are included in miscellaneous expense and investment income.

#### Note 8. Land, Building and Equipment

Land, building and equipment, at cost, at September 30, 2016 and 2015, are summarized as follows (in thousands):

	2016	2015	
Land	\$ 422	\$ 422	
Building and improvements	39,222	38,783	
Furniture, equipment, and vehicles	 75,160	71,402	
	114,804	110,607	
Less accumulated depreciation	 (62,590)	(58,512)	
	\$ 52,214	\$ 52,095	

Land, building and equipment includes restricted and grant assets of \$4,501,000 and \$4,861,000 at September 30, 2016 and 2015, respectively. Of these assets, \$2,788,000 and \$3,076,000 at September 30, 2016 and 2015, respectively, are restricted in compliance with federal program grant agreements as to use, resale and maintenance.

CRS entered into a capital lease agreement for its headquarters building in Baltimore, Maryland in 2006. The lease is for an initial term of 30 years ending in 2036, with three five-year renewal options. The minimum lease payment under this agreement of \$13,465,000 was paid in full on the rent commencement date. Minimum rent for the renewal periods will be determined on the basis of 90 percent of the then fair market rental for the first renewal year, with subsequent years' rent increasing based on the Consumer Price Index.

#### **Notes to Consolidated Financial Statements**

## Note 8. Land, Building and Equipment (Continued)

Land, building and equipment at September 30, 2016, includes \$24,315,000 for leasehold improvements, capitalized lease and other leasehold costs expended, including capitalized interest of \$1,232,000 for the headquarters.

CRS has operating lease commitments for its offices maintained throughout the world. These leases are generally renewable on an annual basis. CRS has also entered into operating leases in the United States for office space for periods ranging from three to five years for its U.S. Operations. Rental expenses for the years ended September 30, 2016 and 2015, were \$4,571,000 and \$4,042,000, respectively.

Minimum annual lease payments on operating leases are as follows (in thousands):

Years ending September 30:

	5 ,		
2017		\$	259
2018			205
2019			98
2020			54
2021			40
2022			2
		\$	658

## Note 9. Long-Term Debt

Long-term debt at September 30, 2016, consisted of the following (in thousands):

	Unamortized Debt Issuance					
		Principal		Costs		Net
Term-loan, due 2021	\$	6,613	\$	-	\$	6,613
Tax-exempt variable rate demand bonds		19,555		156		19,399
Total	\$	26,168	\$	156	\$	26,012

Long-term debt at September 30, 2015, consisted of the following (in thousands):

	Unamortized Debt Issuance						
		Principal		Costs		Net	
Term-loan, due 2021	\$	7,446	\$	-	\$	7,446	
Tax-exempt variable rate demand bonds		19,555		161		19,394	
Total	\$	27,001	\$	161	\$	26,840	

To finance the capital lease obligation for its headquarters building, CRS has an outstanding term loan with Bank of America with balances in the amounts of \$6,613,000 and \$7,446,000 at September 30, 2016 and 2015, respectively. The loan matures on May 1, 2021. Interest accrues, and is payable monthly, at a rate based on the one-month London Interbank Offered Rate (LIBOR) plus .35 percent per year in FY2016 and plus .30 percent per year in FY2015 (0.88 percent and 0.49 percent at September 30, 2016 and 2015, respectively).

#### **Notes to Consolidated Financial Statements**

## Note 9. Long-Term Debt (Continued)

CRS has issued tax-exempt variable rate demand bonds in the amount of \$19,555,000 in connection with renovations of the headquarters space. The bonds bear interest at a floating rate as determined by the bond remarketing agent based upon market conditions, unless converted to a fixed rate at the election of the borrower. Principal payments on the bonds begin in May 2023 and continue until final maturity in May 2036. A credit enhancement provided by Bank of America was used to obtain a credit rating on the bonds at issuance on May 18, 2006, of Aa1/VMIG 1. This rating has been revised several times, and, as of September 30, 2016, was A1/VMIG 1.

The bond and term loan agreements contain certain financial and non-financial covenants, which were met for the years ended September 30, 2016 and 2015.

The bonds are collateralized by an irrevocable letter of credit in the amount of \$19,742,514. The letter of credit was extended until June 15, 2021.

CRS entered into an interest rate swap agreement to reduce the impact of interest rate changes on its floating rate term loan and tax-exempt bonds. The agreement was executed with a notional principal in the amount of \$19,145,000 for the tax-exempt variable rate demand bonds. The contract is based on an issue rate of 67 percent of LIBOR, and fixes the interest rate at 3.40 percent, through May 1, 2036.

The value of the swap instruments as of September 30, 2016 and 2015, and the change in value is reflected as follows (in thousands):

	2016			2015		
			•	_		
Beginning liability balance, October 1	\$	4,971	\$	3,827		
Unrealized loss		1,013		1,144		
Ending liability balance, September 30	\$	5,984	\$	4,971		

The swap instrument values are included in accounts payable, accrued expenses and other liabilities on the consolidated statements of financial position. The annual changes in the values of the swap instruments are included in the realized and unrealized gains and losses on investments and financial instruments on the consolidated statements of activities.

Future annual maturities on long-term debt as of September 30, 2016, are as follows (in thousands):

Years ending	September 30:
--------------	---------------

2017	\$	070
2011	Ψ	878
2018		921
2019		968
2020		1,017
2021		1,070
2022 – 2036		21,314
	\$	26,168

#### **Notes to Consolidated Financial Statements**

## Note 10. Donated Agriculture, Other Commodities and Ocean Freight

Commodities and freight received in the years ended September 30, 2016 and 2015, consist of the following (in thousands):

	 2016	2015
Agricultural commodities donated by USAID and USDA Commodities and pharmaceuticals provided by	\$ 144,236	\$ 48,053
the UN and other donors	24,424	14,932
Ocean freight provided by donors	 100,900	33,720
Total donated agriculture,		_
other commodities and ocean freight	\$ 269,560	\$ 96,705

## Note 11. Investment Earnings

The components of return on investments described in Note 5, as well as earnings on micro-finance lending, cash equivalents and segregated investments for the years ended September 30, 2016 and 2015, are as follows (in thousands):

		2016	2015	
Dividends and interest	Φ.	2.861	\$	2,501
Realized and unrealized gain (loss) on investments	Ψ	11,515	Ψ	(4,272)
Investment management fees		(888)		(1,005)
	\$	13,488	\$	(2,776)

## Note 12. Retirement Plans

CRS has a non-contributory defined benefit pension plan (the plan) covering all lay employees who have completed one year of service and attained the age of 21. The benefits are based on years of service and the employee's highest average compensation during five consecutive years of the last ten years of service. A minimum of five years of service is required to attain a plan benefit. Plan benefits were frozen effective December 31, 2013.

CRS also has a post-retirement health plan for employees who retire after the age of 65 with at least 20 years of service. Effective December 31, 2013, the plan was modified to exclude benefit contribution subsidies for any future qualifying participants. CRS funds retiree healthcare premiums on a cash basis, and for the years ended September 30, 2016 and 2015, paid \$244,000 and \$165,000, respectively for retirees' healthcare coverage. The expected contribution for the year ending September 30, 2017, is \$216,000.

## **Notes to Consolidated Financial Statements**

# Note 12. Retirement Plans (Continued)

The following schedule sets forth the funded status, components of net periodic benefit cost and weighted-average assumptions of the plans for the years ended September 30, 2016 and 2015, (dollars in thousands):

	Pension Benefits				Post-Retire	t Health	
		2016		2015	2016		2015
Change in projected benefit obligation:	' <u>-</u>						
Benefit obligation at beginning of period	\$	83,918	\$	79,234	\$ 4,096	\$	3,859
Interest cost		3,697		3,293	159		149
Plan participant contributions		-		-	54		55
Benefits and administrative expenses paid		(1,894)		(1,832)	(298)		(220)
Actuarial loss/(gain)		11,194		3,223	(399)		253
Benefit obligation at end of period	\$	96,915	\$	83,918	\$ 3,612	\$	4,096
Change in plan assets:							
Fair value of plan assets at							
beginning of period	\$	57,705	\$	59,012	\$ -	\$	-
Actual return on plan assets		5,695		(475)	-		-
Employer contributions		1,000		1,000	244		165
Plan participant contributions		-		-	54		55
Benefits and administrative expenses paid		(1,894)		(1,832)	(298)		(220)
Fair value of plan assets at end of period		62,506		57,705	=		-
Funded status at end of year	\$	(34,409)	\$	(26,213)	\$ (3,612)	\$	(4,096)
Amounts recognized in statement of financial position	\$	(34,409)	\$	(26,213)	\$ (3,612)	\$	(4,096)
Cumulative amounts recognized in non-operating							
revenue and expenses:							
Net loss/(gain)	\$	17,943	\$	8,810	\$ (386)	\$	13
Accrued benefit cost	\$	17,943	\$	8,810	\$ (386)	\$	13
	<u> </u>	,		-,-:-	 (000)		
Components of net periodic benefit cost:							
Interest cost	\$	3,697	\$	3,293	\$ 159	\$	149
Expected return on plan assets		(3,674)		(3,760)	-		-
Amortization of net loss		40		-	-		-
Total net periodic benefit cost	\$	63	\$	(467)	\$ 159	\$	149
Other changes in plan assets and benefit obligations recognized in non-operating revenue:							
Net loss (gain)	\$	9,173	\$	7,459	\$ (399)	\$	253
Amortization of net loss		(40)		7 450	(200)		252
Total recognized in non-operating revenue  Total recognized in net periodic benefit cost and		9,133		7,459	(399)		253
non-operating revenue	\$	9,196	\$	6,992	\$ (240)	\$	402
Weighted-average assumptions:							
Discount rate		3.75%		4.50%	3.50%		4.00%
Expected return on plan assets		6.50%		6.50%	N/A		N/A
Rate of compensation increase		N/A		N/A	N/A		N/A

#### **Notes to Consolidated Financial Statements**

## Note 12. Retirement Plans (Continued)

The estimated net loss for the defined benefit pension plan that will be amortized from the cumulative non-operating revenue and expenses into net periodic benefit cost over the next fiscal year approximates \$816,000.

The investment objective of the defined benefit plan is to attain an overall return in excess of the actuarially assumed rate, while protecting the plan's principal by managing investment risk. CRS's Budget and Finance Committee has selected market-based benchmarks to monitor the performance of the investment strategy.

The investment strategy has a target asset allocation policy as follows:

Asset class	Minimum	Target	Maximum
U.S. equities	35%	50%	65%
International equities	10%	15%	20%
Fixed income	25%	35%	45%
Real estate	0%	0%	5%

The investment policy requires compliance with applicable state and federal regulations, including the Employee Retirement Income Security Act of 1974 (ERISA). The expected long-term rate of return on plan assets is based primarily on expectations of future returns for the pension plan's investments, based upon the target asset allocations. Additionally, the historical returns on comparable equity and fixed income investments are considered in the estimate of the expected long-term rate of return on plan assets.

Allocations of plan assets at September 30, 2016 and 2015, are as follows (dollars in thousands):

	20	16	20	15
	Amount	Percent	Amount	Percent
U.S. equities and equivalents	\$ 33,540	54%	\$ 29,423	51%
International equities and equivalents	8,897	14%	7,657	13%
Fixed income	18,997	30%	20,049	35%
Cash equivalents	1,072	2%	576	1%
	\$ 62,506	100%	\$ 57,705	100%

## **Notes to Consolidated Financial Statements**

## Note 12. Retirement Plans (Continued)

Pension plan assets as of September 30, 2016, which are not separately reflected in the consolidated statement of financial position, are invested as follows (in thousands):

		Fair Value Measurements Using								
		Q	uoted Prices in		Significant					
		Ac	Active Markets for		ner Observable	Un	observable			
		lo	dentical Assets		Inputs		Inputs			
Description	Total		(Level 1)		(Level 2)	(	Level 3)			
Investment component:										
U.S. equities:										
Materials	\$ 908	\$	908	\$	-	\$	-			
Industrials	3,754		3,754		-		-			
Telecommunications	621		621		-		-			
Consumer discretionary	4,237		4,237		-		-			
Consumer staples	3,320		3,320		-		-			
Energy	2,390		2,390		-		-			
Financials	7,038		7,038		-		-			
Health care	3,668		3,668		-		-			
Information technology	6,262		6,262		-		-			
Utilities	1,342		1,342		-		-			
Fixed income securities:										
U.S. treasury obligations	7,253		-		7,253		-			
U.S. government agency bonds	4,802		-		4,802		-			
Corporate and foreign bonds	6,942		-		6,942		-			
	52,537	\$	33,540	\$	18,997	\$	-			
Investment pools (a):										
International equities	8,897									
Total Investments	\$ 61,434	_								
Money market funds	\$ 1,072	\$	1,072	\$	-	\$	-			

<sup>(</sup>a) Certain investments which are measured at NAV per share are not required to be classified in the fair value hierarchy according to ASU 2015-07. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the consolidated statements of financial position.

#### **Notes to Consolidated Financial Statements**

## Note 12. Retirement Plans (Continued)

Pension plan assets as of September 30, 2015, which are not reflected in the consolidated statement of financial position, are invested as follows (in thousands):

			Fair Value Measurements Using							
			(	Quoted Prices in	ed Prices in Significant					
			Α	active Markets for	Otl	Other Observable		observable		
				Identical Assets		Inputs		Inputs		
Description		Total		(Level 1)		(Level 2)	(	(Level 3)		
Investment component:										
U.S. equities:										
Materials	\$	750	\$	750	\$	-	\$	-		
Industrials		3,110		3,110		-		-		
Telecommunications		676		676		-		-		
Consumer discretionary		4,005		4,005		-		-		
Consumer staples		2,963		2,963		-		-		
Energy		1,853		1,853		-		-		
Financials		6,378		6,378		-		-		
Health care		3,157		3,157		-		-		
Information technology		5,217		5,217		-		-		
Utilities		1,236		1,236		-		-		
Miscellaneous		78		78		-		-		
Fixed income securities:										
U.S. treasury obligations		7,321		-		7,321		-		
U.S. government agency bonds		5,274		-		5,274		-		
Corporate and foreign bonds		7,454		-		7,454		-		
		49,472	\$	29,423	\$	20,049	\$	-		
lassa atau antina a las										
Investment pools: International equities		7,657								
Total Investments	\$	57,129	-							
. 3.331110	Ψ	01,120	=							
Money market funds	\$	576	\$	576	\$	-	\$	-		

CRS investments include investment pools. Information pertaining to these investments at September 30, 2016 and 2015, is as follows (in thousands):

	2016	2015	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
International equities (Long-term value and growth fund)	\$ 8,897	\$ 7,657	\$ -	Monthly	10 days

The above fund includes investment pools that seek long-term capital appreciation through two investment portfolios. The Value Fund invests in non-U.S. stocks of low valuation which the manager believes have capacity to rebound in value, while the Growth Fund invests in non-U.S. stocks at a higher price-to-earnings ratio which the manager believes have strong prospects for continued growth.

#### **Notes to Consolidated Financial Statements**

## Note 12. Retirement Plans (Continued)

The pension plan contribution for the year ending September 30, 2017, is expected to be \$1,000,000. The plan's expected payouts for the next five years and the following five years in the aggregate, are as follows (in thousands):

Variable Park Operation 100	 Payout
Years ending September 30:	
2017	\$ 3,740
2018	3,515
2019	3,472
2020	3,395
2021	3,736
2022 – 2026	21,085

The healthcare inflation rate is assumed to be 7.0 percent for participants under 65 and 7.0 percent for participants 65 and older for 2016. The health care cost trend rate for the year ended September 30, 2016, is assumed to be 6.7 percent for individuals under 65 and 6.7 percent for individuals aged 65 and over. The 4.5 percent ultimate rate is projected to be reached by 2030 for individuals under 65 and by 2030 for individuals aged 65 and over. A one-percentage point increase in the healthcare inflation rate from the assumed rate could increase the accumulated post-retirement health benefit obligation by approximately \$427,000 as of September 30, 2016, and would increase the aggregate of the service cost and interest cost components of net periodic post-retirement health benefit cost for 2016 by approximately \$20,000. A one-percentage point decrease in the healthcare inflation rate from the assumed rate could decrease the accumulated post-retirement health benefit obligation by approximately \$362,000 as of September 30, 2016, and would decrease the aggregate of the service cost and interest components of net periodic post-retirement health benefit cost for 2016 by approximately \$17,000. The plans' expected payouts for the next five years and the following five years in the aggregate, are as follows (in thousands):

	 ayout
Years ending September 30:	 
2017	\$ 216
2018	211
2019	218
2020	217
2021	215
2022 – 2026	1,021

Dovout

CRS also provides eligible U.S. employees a defined contribution plan, which qualifies under IRC §403(b). Under the plan, CRS contributes to a participant's account an amount equal to 50 percent of the participant's contribution, not to exceed 3 percent of the participant's eligible earnings. CRS also provides an equivalent plan for non-U.S. expatriate staff. The contributions are invested in various mutual funds chosen by the participant.

#### **Notes to Consolidated Financial Statements**

## Note 12. Retirement Plans (Continued)

Effective January 1, 2014, the defined contribution plans receive additional employer-provided contributions credited to eligible employees, as approved by the Board of Directors. In addition to the matching component noted above, CRS makes a contribution of 7 percent of wages for eligible employees, and a 3 percent contribution above that amount for certain lower-waged staff. Also, staff employed on December 31, 2013, who are age 40 or above on that date, receive an additional 1 percent to 3 percent contribution, depending upon age.

CRS contributed \$7,411,000 and \$6,609,000 to these retirement plans for the years ended September 30, 2016 and 2015, respectively.

#### Note 13. Self-Insured Medical Plan

CRS maintains a self-insured medical plan for the benefit of its employees. A stop loss policy is in effect, which limits CRS's loss per individual employee to \$225,000. The medical plan is administered through a contractual relationship with a third party plan administrator. However, CRS is solely responsible for all claims incurred up to the amount of the stop loss provisions. CRS's expense under the self-insured medical plan amounted to \$5,456,000 and \$6,810,000 for the years ended September 30, 2016 and 2015, respectively.

#### Note 14. Restricted Net Assets

Temporarily restricted net assets at September 30, 2016 and 2015, are composed of the following (in thousands):

	 2016	2015	
Time restricted:			
Charitable trusts	\$ 11,474	\$	8,177
Pooled income fund	878		827
Other time restricted funds	 597		527
Total time restricted	 12,949		9,531
Program restricted:			_
Private emergency funds	61,121		81,636
Caritas partners	216		761
Agency strategy and other program activities	 9,559		13,623
Total program restricted	 70,896		96,020
Total temporarily restricted net assets	\$ 83,845	\$	105,551

Net assets were released for the following purposes during 2016 and 2015 (in thousands):

		2016	2015	
	•		•	
Program restricted purposes met	\$	63,904	\$	72,074
Time restricted purposes met		1,127		802
	\$	65,031	\$	72,876

#### **Notes to Consolidated Financial Statements**

## Note 14. Restricted Net Assets (Continued)

Permanently restricted net assets represent contributions by donors for which the corpus must be permanently retained. The income derived from these permanently restricted amounts can be used to fund administrative costs and program services.

#### Note 15. Endowments

Interpretation of relevant law: CRS has interpreted the state of Maryland's enacted version of Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, CRS classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets, until those amounts are appropriated for expenditure by CRS in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, CRS considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (a) The duration and preservation of the fund
- (b) The purposes of the donor-restricted endowment fund
- (c) General economic conditions
- (d) The possible effects of inflation and deflation
- (e) The expected total return from income and the appreciation of investments
- (f) Other resources of CRS
- (g) The investment policies of CRS

**Return objective and risk parameters:** The long-term goal of the Endowment Funds is to achieve appreciation of assets without exposure to undue risk. The portfolio is expected to support desired spending, provide additional growth to cover operating expenses and preserve the purchasing power of the endowment assets over time, net of all fees, over a five-year moving time period.

**Spending policy:** The current policy is to distribute an amount up to 5 percent of the average market value of the endowment based on a 12-quarter moving average, adjusted for contributions and distributions.

## **Notes to Consolidated Financial Statements**

# Note 15. Endowments (Continued)

# Endowment Net Asset Composition by Type of Fund As of September 30, 2016 (In Thousands)

	Temporarily Restricted				Total
Donor-restricted endowment funds Undesignated – other endowment funds Third-party trust assets	\$	- 878 -	\$	1,004 4,782 2,450	\$ 1,004 5,660 2,450
Total funds	\$	878	\$	8,236	\$ 9,114

# Endowment Net Asset Composition by Type of Fund As of September 30, 2015 (In Thousands)

	porarily stricted	manently estricted	Total
Donor-restricted endowment funds Undesignated – other endowment funds Third-party trust assets	\$ - 682	\$ 1,004 3,515 2.364	\$ 1,004 4,197 2,364
Total funds	\$ 682	\$ 6,883	\$ 7,565

#### **Notes to Consolidated Financial Statements**

# Note 15. Endowments (Continued)

Changes in Endowment Net Assets Year Ended September 30, 2016 (In Thousands)

	Temp	orarily	Peri	manently	
	Rest	ricted	Re	estricted	Total
Endowment net assets, beginning					
of the year	\$	682	\$	6,883	\$ 7,565
Net investment income		582		87	669
Contributions		-		1,266	1,266
Endowment draw to operating		(386)		-	(386)
Endowment net assets, end					_
of the year	\$	878	\$	8,236	\$ 9,114

# Changes in Endowment Net Assets Year Ended September 30, 2015 (In Thousands)

Tei	mporarily	Per	manently		
Re	estricted	R	estricted	Total	
\$	1,009	\$	6,750	\$	7,759
	49		(200)		(151)
	-		333		333
	(376)		-		(376)
\$	682	\$	6,883	\$	7,565
		(376)	\$ 1,009 \$ 49 - (376)	Restricted       Restricted         \$ 1,009       \$ 6,750         49       (200)         -       333         (376)       -	Restricted       Restricted         \$ 1,009       \$ 6,750         49       (200)         -       333         (376)       -

## Note 16. Contingencies

Subsequent to year-end CRS entered into a six-year service agreement with a software vendor, to be effective March 1, for a minimum financial commitment of \$7.2 million over that period. Termination rights under the agreement are only for a breach upon 30 days' notice.

CRS receives significant financial and non-financial assistance from the U.S. government. Entitlement to such resources is generally conditioned upon compliance with terms and conditions of the related agreements and applicable federal regulations. The use of such resources is subject to audit by governmental agencies, and CRS is contingently liable to refund amounts received in excess of allowable expenditures. As of September 30, 2016 and 2015, CRS has recorded a liability for its estimate of questioned costs that may have to be refunded to the government.

In the normal course of business, CRS is party to various claims and assessments. In the opinion of management, these matters will not have a material effect on CRS's financial position, change in net assets or cash flow.

## **Notes to Consolidated Financial Statements**

## Note 17. Emergency Responses

The following is a financial summary of major emergency activity, with ongoing responses, from inception through September 30, 2016 (in thousands):

			Pul	olic Donors,					
	Private		Including U.S.		Total		Total	Net Assets at	
	Co	ontributions	Government		Revenues		Expenses	2016	
Haiti Earthquake Middle East Crisis and	\$	151,576	\$	61,482	\$	213,058	\$ 205,619	\$	7,439
Europe Refugee Response		35,895		99,426		135,321	134,980		341
Philippines Typhoon		57,731		20,918		78,649	72,669		5,980
Nepal Earthquake		27,414		4,080		31,494	11,709		19,785
Ethiopia Drought		398		246,051		246,449	246,363		86
Total	\$	273,014	\$	431,957	\$	704,971	\$ 671,340	\$	33,631

Subsequent to year-end, on October 4, 2016, Hurricane Matthew struck Haiti. CRS responded with emergency relief and long-term recovery and reconstruction assistance, and has raised \$8.4M of funding for this response.